

# **SUMMARY OF REQUEST**

**FACILITY**: Broward Health Corporate

**PROGRAM/PRODUCT LINE:** Department of Learning

**REQUEST:** Waive the Competitive Bidding Process, Designate HealthStream

as Legacy System, and approve the extension of the HealthStream Master Services Agreement for an additional 5 years for a total

amount of \$3,550,519.30.

**PURPOSE:** To continue to utilize HealthStream for Compliance Department

and Clinical Education

**CAPITAL REQUIRED:** N/A

**FISCAL IMPACT:** Total spend for 5 years is \$3,550,519.30.

BUDGET STATUS: Budgeted

**LEGAL REVIEW**: The contract is subject to the General Counsel's review and

approval as to legal form and conditioned on no material changes in

the approved business terms.

Shane Strum 07/24/2023 05:57 EDT

APPROVED: Shane Strum, President/CEO

DATE:



#### MEMORANDUM

**TO:** Board of Commissioners

**FROM:** Shane Strum, President/Chief Executive Officer

**DATE:** July 26, 2023

SUBJECT: Waive Competitive Bidding, Approve Legacy Waiver, and Extend HealthStream

Agreement.

#### **BACKGROUND**

Since 2008 Healthstream has been the subscription-based Learning Management System for Broward Health. This is a multifaceted system enables Broward Health to: set up, assign, and run completion reports for enterprise and regional assignments to staff for mandatory education, compliance, and continuing education. This system enables staff: to register for live classes and online classes; Serves as the transcript of record for all training live, virtual, or online.

The Platform also encompasses the evidence- based Nurse Residency Program and Jane, the competency assessment center for nursing. Additional features include Electronic Checklist Manager. Electronic Checklist manager enables competencies to be electronic eliminating paper usage. To date all Nursing and Respiratory Competencies have transitioned off paper. The Platform allows BH to publish content developed by Broward Health and purchased from Healthstream to meet regulatory and educational requirements for onboarding, TJC specific education for specialty certifications. Additionally, educational content has been purchased to enable the delivery of specific content as well as access to Dynamic Health (the Subject Matter Reference for all clinical skills), AACN Critical Care and ECCO orientations, etc.

New content is being requested for Coding and CDI training to ensure accuracy of coding, AWHONN Maternal Fetal Index Training for changes in processes at BHMC and BHCS and Medical Assistant Orientation Modules. The Procurement Steering Committee approved the amendment and re-established Healthstream as a Legacy System. However, given the cost of this system, the Master Procurement Code requires Board approval. The five-year extension enables Broward Health to maintain 2018 pricing for year 1 and lock in volume discounts for years 2-5. The total economy of scale savings for the proposed 4-year agreement is \$ 2,011,876.00. The Regular pricing without a year 2-4 agreement in place is \$ \$5,562,395.00.

### ACTION/PROJECT DESCRIPTION

Request to waive the competitive bidding procedure, designate HealthStream as a Legacy System, and extend the HealthStream Master Services Agreement for an additional five (5) years, with the added modules to account for the increased utilization due to upstaffing, training and Coding needs.



## FINANCIAL/BUDGETARY IMPACT

Totals spend for five (5) years is \$3,550,519.30.

## **JUSTIFICATION**

Broward Health seeks paperless solutions to their ongoing compliance training program and other educational initiatives for workforce development. HealthStream offers best in class as it serves over 70% of US Hospitals as the Learning Management System and workplace solutions. Broward Health has created and published over 1500 modules and over 1700 active running assignments within HealthStream to meet onboarding, training, and regulatory requirements.

#### **STAFF RECOMMENDATION**

Therefore, it is requested that the Board of Commissioners of the North Broward Hospital District waive the competitive bidding requirements, designate HealthStream as a Legacy System, and authorize the District to extend the HealthStream Master Services Agreement for five (5) years for a total amount of \$3,550,519.30.